



Sign up to Attend!

**The Only Glass and Metal Industry
Event for the Tri-State Region**

**March 25–26, 2026
Long Island Marriott
Uniondale, New York**

**Celebrating Glass Expo
Northeast's 30th Anniversary**



**Register today to
secure your spot!**

glassexponortheast.com



Follow #GlassExpos on social for
event updates.



**March 25–26, 2026
Long Island Marriott
Uniondale, New York**

Co-sponsored by:





Glass Expo Northeast™ '26 is coming to the Tri-State area, giving you access to quality, industry-wide technology and trends in the world's most notable metro area.

Business never stops in the bustling Tri-State area, especially in the glass industry. You will learn about the latest industry trends. New to the industry? There are plenty of basics, too. Additionally, enjoy networking opportunities with colleagues, both old and new.

About the Co-Sponsors of Glass Expo Northeast™



Long Island Glass Association

The Long Island Glass Association (LIGA) fosters strong relationships between glass shops and their consumers. Its members are committed to adhering to a code

of ethics to instill public confidence in the architectural and automotive glass and metal industries. For more information, visit liglassassoc.com.



USGlass magazine is the largest global trade publication dedicated exclusively to the architectural glazing industry, serving manufacturers, fabricators, distributors, and contract glaziers. Its targeted editorial covers

market trends, new technologies, best practices, and key issues such as design evolution, energy efficiency, and competition. It also leads in digital offerings, providing the industry's only daily online news service (USGNN) and a worldwide digital edition.



Auto Glass Repair and Replacement™ (**AGRR**™) magazine has the largest circulation of

automotive glass retailers of any auto glass magazine in the world. Along with its e-newsletter, glassBYTES, **AGRR** is the only entity devoted exclusively to the automotive glass industry.



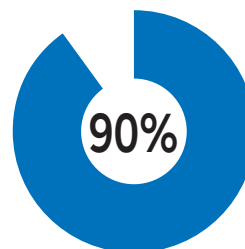
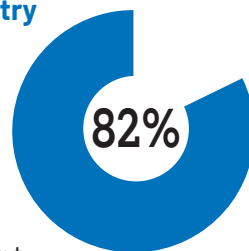
Door and Window Market [**DWM**] magazine serves the many facets of the residential door and window industry, reaching manufacturers,

dealers, installers, and suppliers. As the industry's largest publication, [**DWM**] delivers targeted editorial content focused on market trends, new technologies, best practices, and the regulatory and competitive issues impacting readers' businesses.

Past Attendees Know the Value of Glass Expo Northeast™

Trusted by industry professionals –

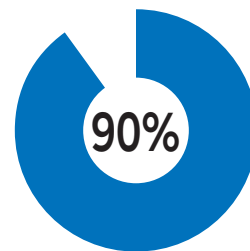
82% of previous attendees believed Glass Expo Northeast™ was a good or excellent value.



Business gets done – More than 90% of previous attendees met current AND new suppliers.

Attendees learn how to stay ahead –

Over 90% of attendees agree that they learned something new.



“The event was very well organized, and we look forward to attending again.”
- Glass Expo Northeast™ '24 attendee



Why Attend Glass Expo Northeast™

Access expert-led sessions across multiple industry segments, including architectural glass and metal, auto glass, fenestration, and window film. By attending and listening to industry leaders, you can stay ahead of significant market shifts.

- **Connect with Peers** - Network with colleagues and other professionals who share your passion for glass.
- **Meet Suppliers and Decision-Makers** - Interact directly with numerous suppliers and high-ranking officials who are involved in purchasing decisions.
- **Discover Innovation** - Explore the latest products, technologies, and solutions shaping the future of the glass and glazing industry.
- **Learn New Techniques** - Attend seminars and educational sessions to stay up to date on new techniques and best practices.
- **Get Some Face Time** - In an increasingly digital world, expos provide a valuable opportunity to meet face-to-face with manufacturers, suppliers, peers, and potential customers in a professional setting.

Glass Expo Northeast™ is Right For:

- Architectural glass and metal company owners and managers
- Auto glass company owners, managers and installers
- Architects and specifiers
- Contract glaziers and glazing contractors
- Customer service representatives
- Equipment and machinery operators
- Estimators
- Flat glass dealers and retailers
- Hardware installers
- Installers of glass and/or metal
- IT specialists
- Mirror company installers and managers
- New employees (Glass Expos is a great place to learn.)
- Project managers
- Purchasing agents
- Retailers of flat and auto glass
- Shower door company managers
- Door and window company representatives
- Those involved with glass and metal products or services
- Those in the field of auto glass
- Those in the field of decorative glass
- Those in the field of fenestration products
- Those in the field of window film and tint
- And much more

Celebrate 30 Years of Glass Expo Northeast™

We are throwing it back to the 90's during the opening Happy Hour to celebrate 30 years of education, networking, and innovation in style.





Glass Expo Northeast™ Schedule

Wednesday, March 25

7:30 a.m. – 7:00 p.m.	Registration Open
8:00 a.m. – 3:00 p.m.	Education Program (See page 5)
3:00 p.m. – 7:00 p.m.	Glass Expo Northeast™ '26 Trade Show Floors Open
4:30 p.m. – 6:30 p.m.	Happy Hour (on the trade show floors) Complete with 30 th Anniversary 90's Party

Thursday, March 26

7:00 a.m. – 2:00 p.m.	Registration Open
8:00 a.m. – 10:00 a.m.	Education Program (See page 6)
10:00 a.m. – 2:00 p.m.	Glass Expo Northeast™ '26 Trade Show Floors Open

The show schedule is subject to change. Visit glassexponortheast.com for updates.

Host Hotel Reservations

Long Island Marriott

101 James Doolittle Blvd.
Uniondale, New York 11553

The Long Island Marriott is ideally situated in Uniondale, New York, near many of Nassau County's most popular attractions. Enjoy easy access to the LIRR as well as Hofstra University, Nassau Coliseum, the Cradle of Aviation Museum and Jones Beach State Park.

Room Rate: \$219 USD per night, per single/double, plus tax.

Online Reservation:

<https://glassexponortheast.com/hotel-information/>

Reservation Number: 800/228-9290

Group Code: Ask for Glass Expo Northeast

Discount Room Rate Deadline: Available until Monday, March 2, 2025, at 5:00 p.m. Eastern time (first-come, first-served basis)

Hotel Solicitation Notice: Please note that Glass Expo Northeast™ does not work with housing bureaus. Do not allow solicitations for your room reservations, as many of the companies may charge you a fee for their services. You can book directly into the discounted room rate block for Glass Expo Northeast™ '26.



Glass Expo Northeast™ Celebrates 30 Years in Style

Jump back to the 90s and celebrate 30 years of education, networking, and innovation in the Tri-State area. Glass Expo Northeast™ kicks off with a 90s-themed Opening Happy Hour that honors the era when it all began. Expect a lively atmosphere filled with nostalgic flair, great conversation, and opportunities to reconnect with industry peers while welcoming new faces.

**Parking is complimentary for
all attendees and exhibitors.**

**Scan the QR code below
for information on the nearest
airports and train stations.**



Educational Programs



Wednesday, March 25 ARCHITECTURAL TRACK

9:00 a.m. - 9:15 a.m. Welcome and Overview

As Glass Expos Northeast celebrates three decades of innovation and excellence, the regional trade show remains the premier platform for exploring the latest trends, breakthrough technologies, and industry-leading solutions that are shaping the future of architectural glass and metal. To kick off this exciting event, join the publisher of **USGlass** magazine for a comprehensive overview of what to expect over the next two days. Let's make the 30th Glass Expos Northeast™ an unforgettable



experience!

Faculty: Debra Levy,
publisher of **USGlass**
magazine

9:15 a.m. - 10:00 a.m. Economic Forecast and Glass and Glazing Industry Outlook

This session provides recent industry-specific research and up-to-date information on the region's economic standing. Nick St. Denis will provide a forecast of what the Northeast regional commercial and residential glass and metal industries can expect and what to anticipate as a result of market shifts. Understand what these shifts can mean for current and



future business moves.
Faculty: Nick St. Denis,
vice president of
research and data for
Key Media & Research

10:00 a.m. - 11:00 a.m. Fire-Rated Glazing Essentials: Addressing Common Design Questions (1.0 LU/HSW)

This course offers an overview of modern fire-rated glass and framing systems and answers common, fire-rated glazing questions from the design community. Topics include: product testing standards, fire-rated glazing classifications, code changes and how fire-rated glazing can be used within the built environment. This course also explores multifunctional fire-rated glazing systems, including compatibility considerations when pairing fire-rated glazing with other safety- and security-rated components. You'll learn how to meet multiple goals without compromising fire- and life-safety requirements. Real-world project examples illustrate how design firms have used these systems to meet code requirements while achieving aesthetic and performance objectives.



Faculty: Tim Donaldson,
Architectural Services
Manager with Allegion

11:00 a.m. - 12:00 p.m. Building Great Project Managers

Glazing companies live—and die—on the quality of their project management. This real-life roll-up-your-sleeves session will discuss the three “Ps” of successful project management for glass companies: finding and training the right personnel, the processes you use, including the right tools and way to plan for all contingencies.

12:00 p.m. - 1:00 p.m. Lunch on Your Own

1:00 p.m. - 2:00 p.m. Glass Entrance Systems: Keeping Your Frameless Entrance Designs & Installs Safe, Compliant, and Stunning! (1.0 LU/HSW)

This AIA-approved session will provide a clear understanding of the types of glass approved for use in all-glass entrance and door systems, both for interior and exterior use, including insulating all-glass thermal doors, energy codes and NFRC Ratings for custom insulating glass doors. You will gain a better understanding of the codes and limitations of frameless glass entrance and door systems. Industry maximum size recommendations and tolerances will also be discussed. After attending this session, you will become familiar with various types of frameless glass door access control hardware, including panic



exit devices, magnetic locks, and passage locks, and be able to identify considerations related to emergency egress devices, including building and fire codes, ANSI/BHMA requisites, and health and safety codes.



Faculty: Paul Daniels, chief brand ambassador for architectural business development at Frameless Hardware Company

2:00 p.m. - 3:00 p.m. School Security Glazing Systems & Your Role Protecting the Future

The glass industry plays a vital role in enhancing school security and safety nationwide. This includes shaping standards, policies, education, and products to address the alarming rise in active shooter incidents. In this session, we will review the testing standards, available solutions, best practices, and critical pitfalls currently being used, so attendees can understand how to help fortify building security and better protect our future.



Faculty: Wade Arnold, director of commercial sales for Specialty Fenestration Group, encompassing U.S. Bullet Proofing & Quikserv

Educational Programs



Wednesday, March 25 AUTO GLASS TRACK

8:00 a.m. - 9:00 a.m. For Owners and Managers: How to Prepare Your Business for the Future

At no time has change been more rampant and disruptive in the auto glass industry than it is today. Technological changes, such as ADAS, calibration, and artificial intelligence, as well as significant shifts in the insurer's glass shop relationship, are a lot to navigate. This session will help you prepare for these changes, including shifts in the workforce and customer base, so you can be ready to face the future profitably and proactively.



Faculty: Jacques Navant, Technical Glass Director for Don's Mobile Glass, and President of the Auto Glass Safety Council, and **Peter Brown**, co-owner of Tiny & Sons Glass Co. and vice president of the Auto Glass Safety Council



9:00 a.m. - 12:00 p.m. AGSC Certified Auto Glass Replacement Training and Testing

Technicians interested in becoming AGSC-accredited can join Jeff Olive for this multi-hour review course and take the AGSC certification exam later in the day, or online by April 30, 2026 at no charge.



Faculty: Jeff Olive, director of quality and training for the Auto Glass Safety Council™ (AGSC).

12:00 p.m. - 3:00 p.m. AGSC™ Advanced Driver Assistance Systems (ADAS) Glass Calibration Training & Testing

This boot camp will solidify technicians' basic knowledge of ADAS as it relates to the auto glass industry. Technicians will review how ADAS works and how and when to calibrate correctly. Plus, you can take the AGSC certification exam later in the day, or online by April 30, 2026 at no charge.



Faculty: Jacques Navant, Technical Glass Director for Don's Mobile Glass, and President of the Auto Glass Safety Council.

Thursday, March 26 ARCHITECTURAL TRACK

8:00 a.m. - 9:00 a.m. How to Buy Machinery Well

Whether you are planning to buy machinery in the near future or just beginning your search, this informative session will help you focus on the issues you need to review, analyze, and resolve before making such a purchase. You'll learn the right questions to ask, how to conduct meaningful research and, most importantly, how to figure out your real cost.

Moderator: Barry Atkins, president of Key Media & Research and Glass Expos

Panelists: Nancy Mammaro, CEO of Mappi America Inc.; **Ross King**, sales manager at Wood's Powr-Grip Co., Inc.; **George Rufar**, president of equipment acquisition solutions with DeGorter Inc.; **Steve White**, vice president of sales with Matodi

9:00 a.m. - 10:00 a.m.
Understanding Protective
Glazing in Vital Markets (1
LU/HSW Hour)

As existing or newly designed hospitals, medical facilities, and educational campuses are built, you will find a complicated landscape of codes, requirements, and options to navigate. A key part of designing safe facilities is choosing the right mix of protective, structural and decorative glass to meet safety requirements while improving the health and welfare of building occupants and users such as staff, patients, teachers, and students. This course analyzes the latest innovations and trends in fire-rated, x-ray radiation, security and decorative glazings and how they can be used in architectural design. Attendees will learn about required building codes, testing standards, and ratings, plus how to work with glass manufacturers to achieve practical and aesthetic design objectives.



Faculty: Faculty: Tim Rafter is the senior sales consultant and regional manager with McGRORY Glass.

Thursday, March 26
AUTO GLASS TRACK

8:00 a.m. -10:00 a.m.
AGSC/NWRD Certified
Windshield Repair Training
and Testing

Technicians interested in becoming certified in proper windshield repair techniques can participate in this three-hour review course and take the AGSC/NWRD repair certification exam immediately afterward, or complete it online by April 30, 2026 at no charge.



Faculty: Korey Gobin, sales manager for Delta Kits.

Glass Expo Northeast™

Current Exhibitors

3M	GGI General Glass International	Rochester Insulated Glass
Action Bullet Resistant Inc	Glass America USA	Satinal S.p.A.
AGNORA	Glass.com®	SECKLOCK
AGRR™ magazine/ glassBYTES™	Green Building Products LLC	Smart Glazier Software
Allegion	Guardian Glass	Strybuc Industries
Apogee Architectural Metals	Haffner Machinery	Tanner
ASSA ABLOY	Hollander Glass	TBP Converting
ASSA ABLOY Entrance Systems	IGP Tools	Tecglass Digital
Bella Architectural Products	Interglass	Printing by Fenzi Group
Blue Star Architectural Glass	JLM Wholesale, A Division of Lockmasters	Technical Glass Products
Clear View Drafting	KENWA Trading Corp.	Tempco Glass Fabrication
Cline Aluminum Doors, Inc.	KMR Research	Top Hardware Industrial Inc
Complete Equipment Rentals	Kuraray America, Inc.	Top Notch Distributors
CRL	Landmark Facade Solutions Inc.	TRUE Contractor Software
Crystal Window & Door Systems	Lattuada North America Inc.	U.S. Bullet Proofing / Quikserv
Cutco Gifting	Long Island Glass Association (LIGA)	United Glass Int'l Ltd
DeGorter Inc	MAPPI AMERICA INC.	US Glass Depot LLC
Door Controls USA	Master Aluminum Door & Window Corp	USG magazine
dormakaba Americas, Inc	Matodi	USGNN™
[DWM] magazine	Mayflower Sales	Vitro® Architectural Glass
Eastern Glass Resources, Inc	McGrory Glass	Walker Glass Company Ltd
EDTM, Inc.	MyGlassTruck	Wesco
Elev8 Fabrication and Distribution	Nabco Entrances, Inc	WHTB GLASS LLC
Ensinger, Inc. - insulbar North America	Orgadata USA	Wieland Metal Services
ERGO Robotic Solutions	Our Terms Fabricators, Inc	WINDOW FILM magazine
ES	Panther Pro Inc.	Wood's Powr-Grip Co., Inc
Everest USA	PRESS GLASS INC.	YKK AP America, Inc.
F. Barkow Inc.	Pulp Studio, Inc.	
Fenzi North America	Q-railing - North America	
FHC Frameless Hardware Company	Quality Enclosures, Inc.	
Flexijet North America	Quattrolifts USA	
FomUSA	RAMCO	
	REBCO INDUSTRIES LLC	
	Renewal by Andersen	

(as of 12/1/25) At press time, exhibitors are continuing to sign up.

Registration

For the fastest registration, visit glassexponortheast.com.



Discounts and complimentary offers are not valid for Glass Expo Northeast™ '26 suppliers, manufacturing agents/dealers, non-exhibiting manufacturers/distributors, wholesalers or exhibitors' registrations, or anyone under 16 years of age.

Full Registration

Includes admission to all educational seminars, trade show floor access on both days, and the opening happy hour and 30th Anniversary 90's Party. Registrations below are not valid for non-exhibiting industry suppliers. Many exhibitors have free passes, so check with them.

- **\$49 USD** – LIGA member or **USG**lass magazine, USGNN, **[DWM]** magazine, **AGRR**™ magazine Subscriber
- **\$99 USD** – Non-Member/Subscriber

Trade Show Only Registration

Includes admission to the trade show floor only, along with the opening happy hour and 30th Anniversary 90's Party. Registrations below are not valid for non-exhibiting industry suppliers. Many exhibitors have free passes, so check with them.

- **\$25 USD** – LIGA member or **USG**lass magazine, USGNN, **[DWM]** magazine, **AGRR**™ magazine Subscriber
- **\$45 USD** – Non-Member/Subscriber

Non-Exhibiting Suppliers – Full or Trade Show Only Registration

- **\$249 USD** – LIGA member or **USG**lass magazine, USGNN, **[DWM]** magazine, **AGRR**™ magazine Subscriber
- **\$349 USD** – Non-Member/Subscriber

Includes admission to all educational seminars, trade show floor access on both days, and the opening happy hour and 30th Anniversary 90's Party. If we determine you have registered in the incorrect category, show management will send an invoice following March 26, 2026. Visit glassexponortheast.com and click on the attending tab to read our Glass Expos Attendee Policy.

Cancellations/Refunds

Please submit all requests for cancellations and/or refunds in writing by Monday, January 26, 2026, for LIGA member or **USG**lass magazine, USGNN, **[DWM]** magazine, **AGRR**™ magazine Subscriber and Monday, December 29, 2025, for non-exhibiting suppliers and subscriber/non-subscriber attendees. No refunds will be processed after these respective dates.

Suppliers

Non-exhibiting suppliers are not eligible for any free or discounted registration options. Clothing with company logos or other identifiers is not permitted. Show management reserves the right to refuse admission to anyone deemed to violate these terms and conditions. Please direct questions to the registrar at registration@glassexpos.com or 540/720-5584. To sign up to exhibit, email exhibits@glass.com.



*To subscribe to **USG**lass magazine, **[DWM]** magazine, **AGRR**™ magazine, or **USGNN**™, please visit glass.com/subcenter to sign-up or scan the QR code.



Registration Fees

All fees are payable in U.S. dollars.

Pre-registration rates only apply until 11:59 p.m. EST on Friday, March 13, 2026. Onsite rates apply starting on March 14, 2026.



Interested in Having a Booth or Sponsorship?

Returning exhibitors:

Contact Tina Czar at 540/602-3261 or email tczar@glass.com.

New exhibitors:

Contact Barry Atkins at 540/602-3268 or email batkins@glass.com.

For general questions:

Please call 540/720-5584, email exhibits@glass.com, or visit glassexponortheast.com